



Ewopharma is a pharmaceutical distribution and marketing company that represents pharmaceutical and biotechnology partner companies as their commercialisation partner of choice in Central Eastern Europe (CEE) and Switzerland.

To complete our team, we are seeking a dedicated

## **ALLIANCE MANAGER SPECIALTY PHARMA (BASED IN SWITZERLAND OR CEE)**

### **Your main tasks:**

- Manage the alliances with two strategic partners
- Coordinate the implementation and monitoring of two break-through rare disease therapy programmes in CEE
- Plan, steer and coordinate the launch of an additional rare disease drug across our territory
- Support and coach Country Managers, Product Managers, Market Access Managers, Key Account Managers in our affiliates
- Support our business development team in Schaffhausen, Switzerland, in order to grow the licensed product portfolio

### **Your profile:**

- Bachelor or Master's degree in natural sciences, economics or medicine, or equivalent education
- MBA an advantage
- Several years experience in the pharmaceutical industry. In particular, experience with specialty pharma and/or orphan drugs in product management, marketing, sales, market access and business development is desired
- Enthusiastic, persuasive and diplomatic personality with an entrepreneurial mindset
- Drive and pronounced sense of personal responsibility
- Excellent communication skills in English (oral and in writing)
- Strong analytical capabilities
- High level of soft skills

### **We offer:**

- Interesting and diverse job assignment with international exposure
- Independent and empowered position
- Performance based salary and attractive social benefits
- Support from a small, dynamic team

Can you see yourself in this position? Please send us your detailed application (CV, certificates, references) to [HR@ewopharma.com](mailto:HR@ewopharma.com) or submit your files online.

For questions regarding this position, please contact Reto Schaberl +41 52 633 09 99.