



Ewopharma is a Swiss pharmaceutical distribution and marketing company with focus on Central Eastern Europe (CEE) and Switzerland. Founded in 1959, Ewopharma draws from decades of knowledge and experience in the healthcare industry to provide its partners with access to the pharmaceutical markets in Ewopharma's target region. Ewopharma's tailor-made medical marketing helps pharma companies to expand their operations into new territories with a local partner at their side – bringing their innovative therapies to a much wider audience.

To complete our team, we are seeking a dedicated

## PRODUCT MANAGER SPECIALTY PHARMA

This role is highly cross-functional, requiring effective communication and collaboration with Ewopharma internal teams in CEE region. The position can be based in Switzerland or in CEE.

### Your main tasks:

- Develop and implement sales & marketing strategies
- Identify new marketing and sales opportunities
- Ensure timely and efficient flow of information
- Closely work with cross-functional commercial and medical teams
- Monitor and review product performance and track goal achievement
- Perform sales forecasting / demand planning

### Your profile:

- Minimum of 3 years' experience as a Product Manager in the pharmaceutical industry
- Familiarity with oncology is an advantage
- Proven capability to develop and implement product/ brand plans
- Ease to work in multicultural and cross-functional environment
- Strong business acumen, strategic thinking skills and creative mind
- Strong analytical skills and problem solving mindset
- Outstanding interpersonal, oral, and written communication skills
- Results oriented, well organized self-starter
- Excellent English skills both oral and written

### We offer:

- Interesting and diverse job assignment with international exposure
- Independent and empowered position
- Support from a small, dynamic team

Can you see yourself in this position? Please send us your detailed application (CV, certificates, references) to [HR@ewopharma.com](mailto:HR@ewopharma.com) or submit your files online.

For questions regarding this position, please contact Kristel Liivak +372 555 43 535 or Reto Schaberl +41 52 633 09 99.